External point of view from Distribution Network Operator: Balancing changing market with more renewable and more need for storage; possible roles for railway_

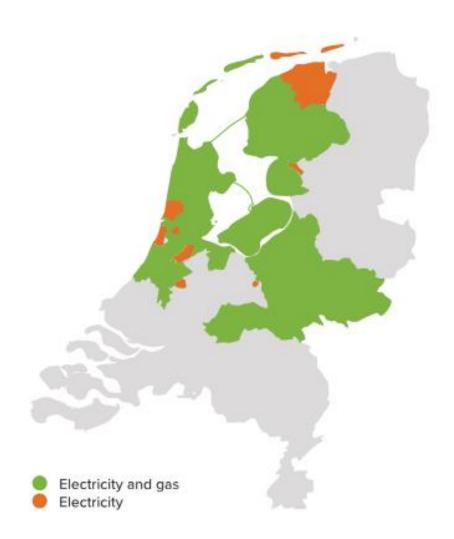


- Junean in all shares





Alliander, a Dutch energy grid company



Customers

- Customers: 3 million
- In 144 municipalities and 5 provinces
- Availability of energy: 99.99%
- Installed smart meters: 1.6 million
- Customers feeding energy to the grid: 144,200
 Employees
- Employees: 5,755
- Employee satisfaction 70% Financial
- Revenu: € 1.7 billion annually
- Investments: € 844 million in 2019

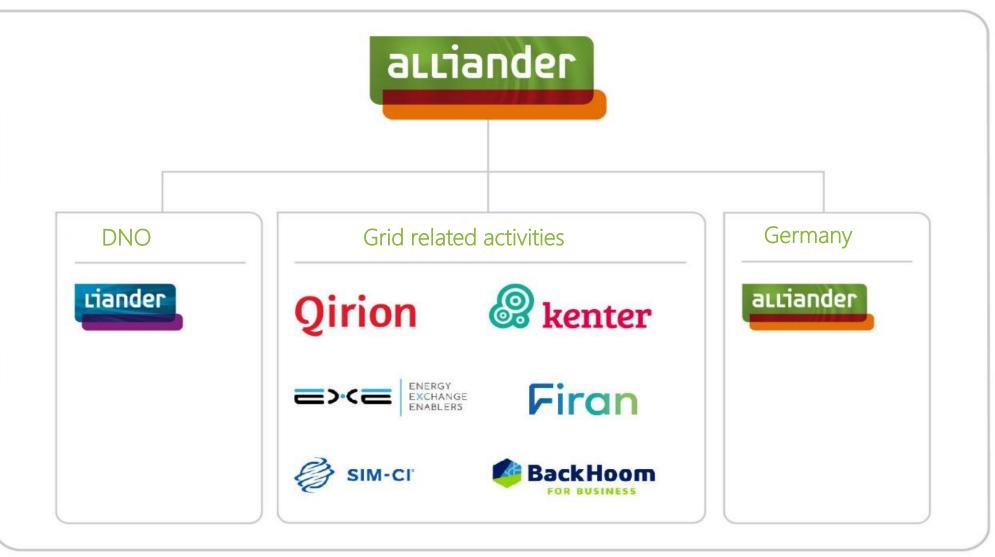
Gouvernance

• Publicly owned



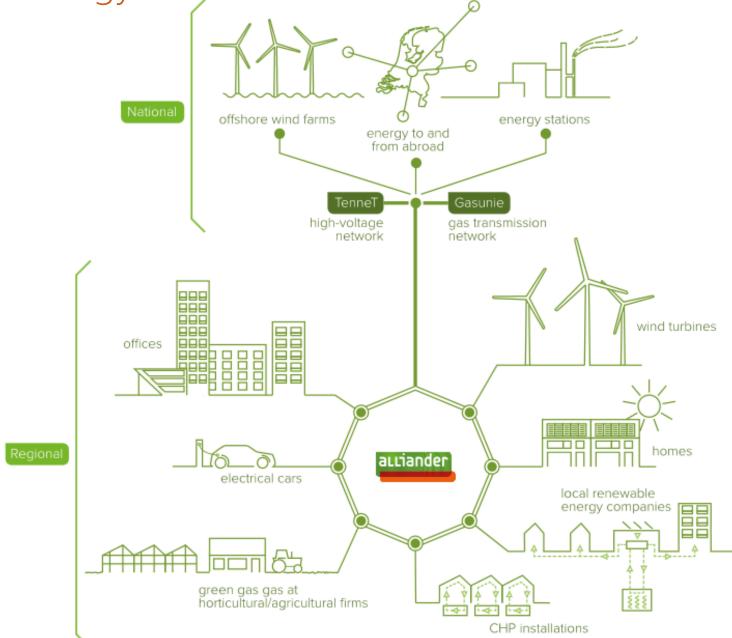






Alliander in the energy chain





Similar drives energy grid company and railway company

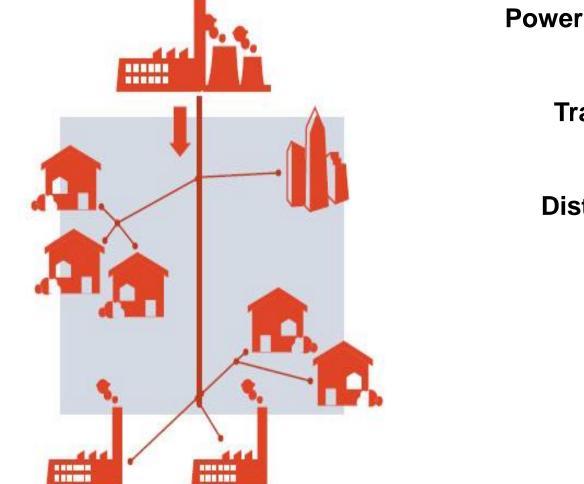


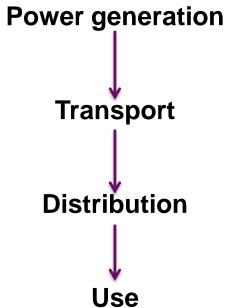
ProRail

- **▶**Both infrastructure managers
- ■Both ProRail and Alliander are *public parties* in the Netherlands
 - Allianders shareholders are 100% local governments
- Safety is top priority Safety is top priority
- **∠**Reliability crucial

Challenge due to the energy transition Present grid

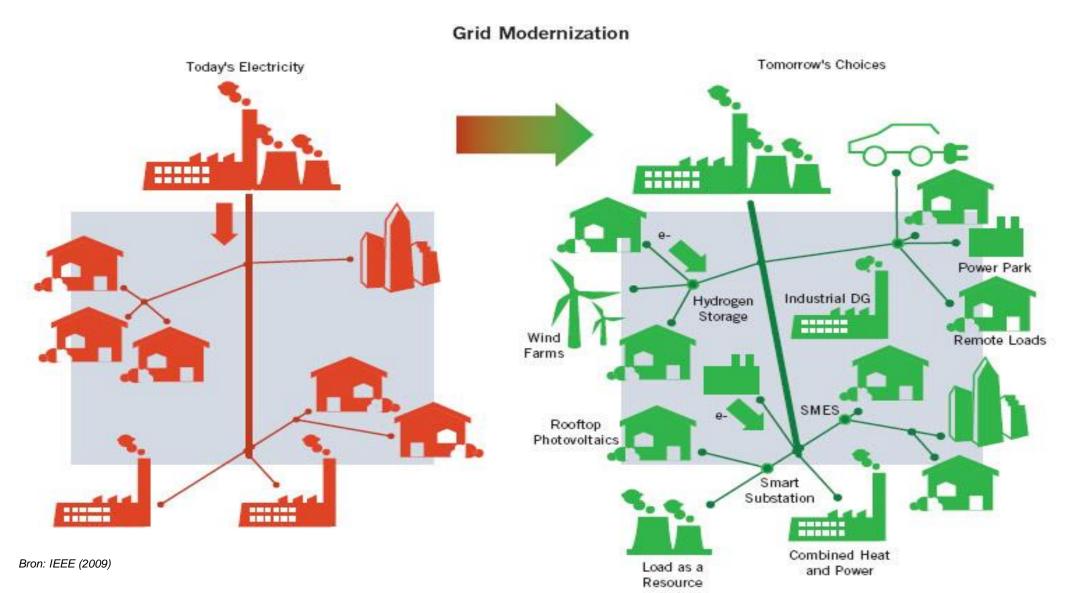






Challenge due to the energy transition From present grid to tomorrows grid





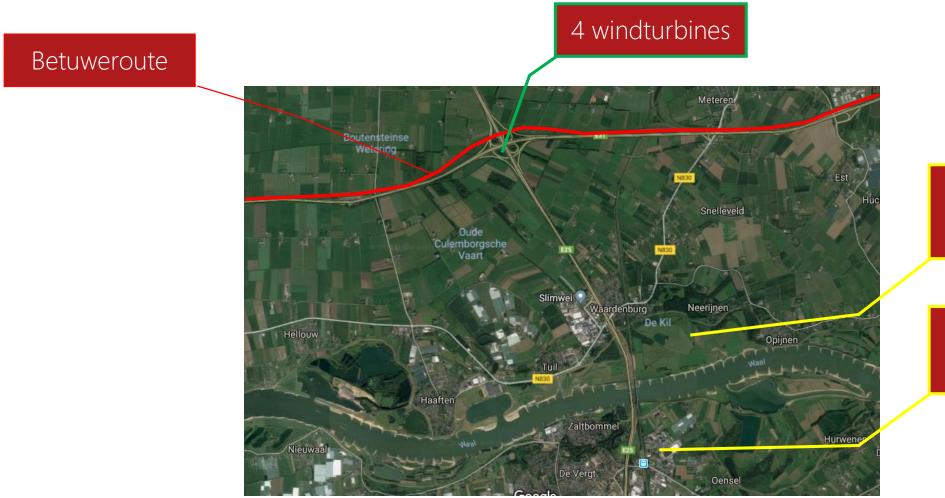




- All the cases mentioned are ment to inspire
- So: imagine that there are no legal or technical barriers
- Cases:
 - → Wind
 - → Solar
 - → Storage

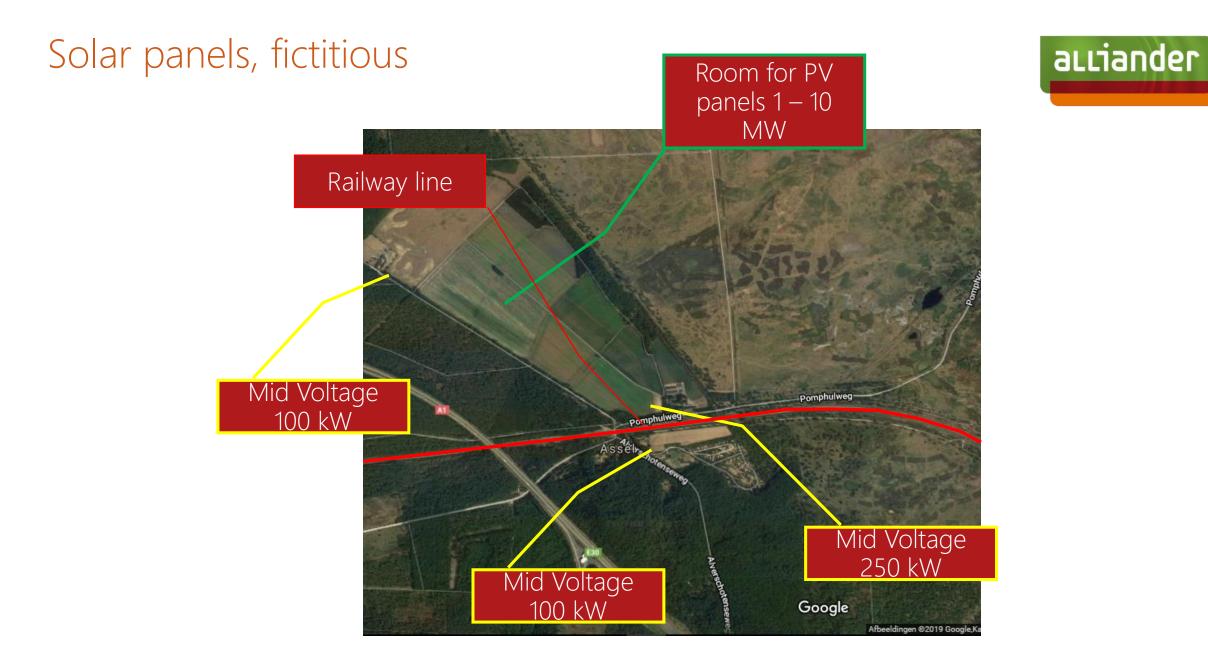
Windturbines in Deil





Nearest Substation but limited capacity

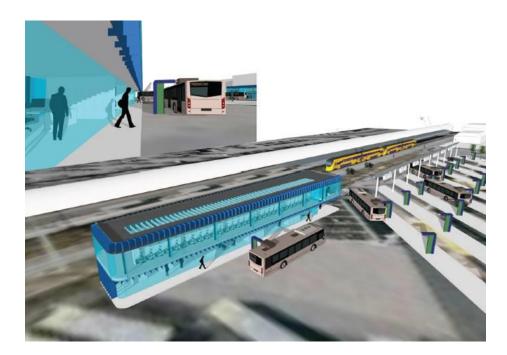
Nearest Substation with capacity



Charging electric busses through a battery pack



- Busstations are often located near railway stations
- To improve the air quality in city centres electric busses are introduced.
- Other transport modalities also tend to electrification (cars, scooters, bicycles)
- Large electric capacity is required
- Charging busses through batteries spreads the required grid capacity
- Battery packs as a storing interface create new opportunity's:
 - Storing regenerated braking energy
 - Charging via the overhead contact lines
- ProRail is studying the concept .



Artist impression bus platform with electric charging facility



- Rail companies and a DSO have similar backgrounds and social and environmental goals
- Our electrical infrastructures will have to improve and innovate
- There are chances for synergy

Finally

- A further exploration is usefull
- We *might* face some legal and technical challanges

For further questions or exchange of ideas please contact: Rob Dado +31 6 21595796 rob.dado@alliander.com